

Message Text

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PAGE 01 STATE 020085
ORIGIN NEA-10

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FM SECSTATE WASHDC
TO AMEMBASSY NEW DELHI

UNCLAS STATE 020085

FOR BELLOCCHI FROM NEA/INS

E.O. 11652: N/A

TAGS: USINJC, US, IN

SUBJECT: JOINT BUSINESS COUNCIL MEETING

1. DUE TO TELEX DIFFICULTIES, BREWER EXPERIENCING DIFFICULTIES COMMUNICATING WITH FICCI. PLEASE PASS FOLLOWING MESSAGE FROM JOHN BREWER TO CHENTSAL RAO, SECGEN, FICCI:
2. HAVE RECEIVED COMMENTS ON AGENDA, AND WHAT FOLLOWS IS OUR SUGGESTION CONCERNING SPECIFIC SUBJECT HEADINGS. NOTES ON SPECIFIC POINTS FOLLOW.

SCHEDULE AND AGENDA

THURSDAY, FEBRUARY 2
MORNING - BRIEFING FOR U.S. DELEGATION BY AMERICAN EMBASSY STAFF

CAUCUS OF U.S. DELEGATION.

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NOON - INAUGURAL LUNCHEON (GUEST SPEAKER?)

AFTERNOON - FIRST PLENARY SESSION

-- OPENING REMARKS BY THE CO-CHAIRMEN
-- ECONOMIC AND POLITICAL PERSPECTIVES
A. THE JANATA ECONOMIC PROGRAM

- B. ECONOMIC RECOVERY IN THE UNITED STATES
- C. FUTURE PROSPECTS

--TRADE ISSUES

- A. TRENDS IN BILATERAL TRADE
- B. EXPLOITATION OF GSP PROVISIONS
- C. INTERNATIONAL TRADE PROSPECTS
- D. PROGRESS AT THE MTN
- E. GATT REFORM

EVENING - RECEPTION AND DINNER

FRIDAY, FEBRUARY 3

MORNING - SECOND PLENARY SESSION

--INVESTMENT AND JOINT VENTURES

- A. STUDY OF THE INVESTMENT ENVIRONMENT
- B. CASE STUDIES OF JOINT VENTURES
- C. CHANGING INVESTMENT REGULATIONS
- D. CONCILIATION PROCEDURES
- E. CODES OF CONDUCT FOR INVESTORS

--COOPERATION IN THIRD COUNTRIES

- A. RECENT DEVELOPMENTS
- B. EXAMPLES OF SUCCESSFUL VENTURES
- C. PROPOSAL FOR STIMULATING NEW VENTURES

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--FUTURE MEETING ARRANGEMENTS

NOON - LUNCHEON (GUEST SPEAKER)

AFTERNOON - MEETING WITH GOVERNMENT OF INDIA OFFICIALS

EVENING - RECEPTION AND DINNER

NOTES:

A. WHAT TIMES SHOULD BE INCLUDED IN AGENDA?

B. HAVE REQUESTED BRIEFING BY EMBASSY STAFF ON MORNING OF 2ND, TO BE FOLLOWED BY CAUCUS OF DELEGATION. THUS FIRST JOINT SESSION WOULD BE LUNCH HOSTED BY MR. PODDAR. WHERE WILL LUNCHEON BE HELD?

C. FREEMAN BELIEVES B. M. BIRLA, AS INDUSTRIAL STATESMAN, WOULD BE GOOD SPEAKER AT OPENING LUNCH, ADDRESSING GENERAL ISSUE OF INDO-U.S. COMMERCIAL COOPERATION AND INDIA'S ECONOMIC DEVELOPMENT. PLEASE ADVISE IF THIS IS POSSIBLE.

D. RECEPTION ON 2ND WILL BE HOSTED BY EMBASSY, DINNER

FOLLOWING WILL BE HOSTED BY YOUR SIDE. WHAT IS LOCATION

OF LATTER?

E. CONCILIATION PROCEDURES ITEM UNDER INVESTIGATION HEADING
REFERS TO PROPOSAL FOR COUNCIL SPONSORSHIP OF AN INFORMAL,
VOLUNTARY, PREARBITRAL CONCILIATION MECHANISM WHICH WOULD
ASSIST PARTIES TO A CONTRACT TO RESOLVE DISAGREEMENTS
SHORT OF FORMAL ARBITRATION PROCEEDING.

F. FREEMAN WILLING TO BE LUNCHEON SPEAKER ON 3RD IF AD-
VISABLE.

G. MEETING WITH GOVERNMENT OFFICIALS NOTED ON 3RD AFTER-
NOON COULD BE EITHER SERIES OF MEETINGS WITH APPROPRIATE
SECRETARIES AND MINISTERS, OR MEETING WITH GROUP OF SENIOR
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OFFICIALS AT ONE TIME. WHAT IS YOUR JUDGMENT ABOUT THESE
ALTERNATIVES? FERNANDES, PATEL AND SINGH ALL MENTIONED
BY FREEMAN AS DESIRABLE APPOINTMENTS, ALONG WITH P.M. IF
POSSIBLE. APPRECIATE YOUR ASSISTANCE IN MAKING APPOINT-
MENTS.

H. PRESS CONFERENCE SHOULD PROBABLY BE AFTER GOVERNMENT
MEETINGS ON AFTERNOON OF 3RD.

I. RECEPTION AND DINNER ARE BEING HOSTED BY K.K. BIRLA,
ACCORDING TO OUR INFORMATION. WHERE WILL THIS BE HELD AND
AT WHAT TIME?

OUR PRELIMINARY DELEGATION LIST, WITH ARRIVAL, DEPARTURE
AND HOTEL REQUIREMENTS FOLLOWS:

DELEGATES:

ORVILLE L. FREEMAN
NO INFORMATION YET

PAUL R. GIBSON AND WIFE (JAN)
PRESIDENT
ENVIROTECH INTERNATIONAL
ARRIVING 1/31, 9:50 P.M. IC 440
DEPARTING 2/9, 6:15 A.M. LH 660
OWN RESERVATION FOR SUITE IN OBEROI
NO GROUND TRANSPORTATION

WILLIAM B. BEAM (REPRESENTING RICHARD M. BLISS)
EXECUTIVE VICE PRESIDENT
AMERICAN EXPRESS INTERNATIONAL BANKING CORPORATION
WANTS SINGLE
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ARRIVING 2/2 - DEPARTING 2/4 - NO GROUND TRANSPORTATION.

EDWIN W. BEEBY, VICE PRESIDENT - FAR EAST
WESTINGHOUSE ELECTRIC CORPORATION
NO INFORMATION YET

WILLIAM MCCORMICK BLAIR, JR. (REPRESENTING DAVID A. MORSE)
ATTORNEY, SURREY, KARASIK AND MORSE
WANTS SINGLE
ARRIVING 1/30, 4:30 A.M., BA 776 (RESERVE FROM 1/29, LATE
ARRIVAL). DEPARTING 2/4, 5:30 A.M., PA 001
NO INFORMATION ON GROUND TRANSPORTATION YET.

T. A. CAMPOBASSO, PRESIDENT, ELECTRONIC INTERNATIONAL
OPERATIONS, ROCKWELL INTERNATIONAL
NO INFORMATION YET.

W. D. EATON, DIRECTOR, AFRICA, MID-EAST AND SOUTHWEST ASIA
INTERNATIONAL DEPARTMENT, E.I. DU PONT DE NEMOURS & CO.
WANTS SINGLE - ARRIVING 2/1 - DEPARTING 2/4, 4:00 A.M.,
BA 855 - NO GROUND TRANSPORTATION.

GEORGE A. COLSON, VICE PRESIDENT, CLARK EQUIPMENT AG
OWN RESERVATIONS AT ASHOKA.

GEORGE D. GOTSCHELL (REPRESENTING CHARLES H. SMITH) AND
WIFE (PHYLLIS), VICE PRESIDENT - INTERNATIONAL, SIFCO
INDUSTRIES, INC.
WANTS DOUBLE
ARRIVING 2/2, 1:30 A.M., PA 2 (RESERVE FROM 2/1, LATE
ARRIVAL) - DEPARTING 2/6, 9:15 A.M., IC 182.
WANTS GROUND TRANSPORTATION.

BARRY MACTAGGART, EXECUTIVE VICE PRESIDENT, PFIZER INTERNATIONAL INC. - OWN RESERVATION AT ASHOKA.

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JOSEPH A. PATRINA AND WIFE (MARY LOU), VICE PRESIDENT,
LICENSING - COMBUSTION ENGINEERING, INC.
WANTS DOUBLE AT OBEROI STARTING 2/1 (PLEASE PROVIDE GROUND
TRANSPORTATION ON 1/27, 9:05 P.M., IC 440 TO TAKE HIM TO
ASHOKA) - NO DEPARTURE TIME YET.

THEODORE M. PLOWDEN, VICE PRESIDENT AND AREA DIRECTOR,

LATIN AMERICA/FAR EAST - VICK INTERNATIONAL - DIVISION OF RICHARDSON-MERRELL - WANTS SINGLE - ARRIVING 2/1, 6:00 P. DEPARTING 2/4, NOON - NO GROUND TRANSPORTATION.

O. E. SENIOR, VICE PRESIDENT/GENERAL MANAGER - AFRICA/ MIDDLE EAST DIVISION, COLGATE-PALMOLIVE INTERNATIONAL WANTS SINGLE - ARRIVING 2/1 - NO DEPARTURE TIME YET - WANTS GROUND TRANSPORTATION.

RICHARD D. WENDEBORN, EXECUTIVE VICE PRESIDENT - INGERSOLL-RAND COMPANY - NO INFORMATION YET.

RICHARD W. WHEELER, SENIOR VICE PRESIDENT, INTERNATIONAL BANKING GROUP - CITIBANK WANTS DOUBLE - ARRIVING 2/1, 8:00 P.M., PAKISTAN AIRWAYS 272 - DEPARTING 2/4, 4:00 A.M., BA 855 - WANTS GROUND TRANSPORTATION.

WALTER WIEN (REPRESENTING R. B. OSBORNE) ASSISTANT VICE PRESIDENT - WYETH INTERNATIONAL LTD. WANTS SINGLE - ARRIVING 2/1 - DEPARTING 2/4 - NO GROUND TRANSPORTATION.

OBSERVERS:

DAVID A. ARTKO, BANK OF AMERICA, BOMBAY - NO INFORMATION.
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CHARLES A. BAKER, PRESIDENT, PFIZER ASIA - NO INFORMATION. SURINDER C. BANTA, DIRECTOR MARKETING DEVELOPMENT, VICK INTERNATIONAL - WANTS SINGLE - ARRIVING 2/1, 6:00 P.M. - DEPARTING 2/4, NOON - NO GROUND TRANSPORTATION.

ISRAEL MENTCHER, MANAGER, FAR EAST SALES OPERATION, GENERAL ELECTRIC COMPANY - OWN RESERVATIONS AT ASHOKA.

STAFF:

JOHN V. E. BREWER, DIRECTOR, MIDDLE EAST AFFAIRS, INTERNATIONAL DIVISION - CHAMBER OF COMMERCE OF THE U.S.

JOHN G. SARPA, ASSOCIATE DIRECTOR, MIDDLE EAST AFFAIRS, INTERNATIONAL DIVISION, CHAMBER OF COMMERCE OF THE U.S.

CAROLYN M. JAMAIL, INTERNATIONAL AFFAIRS ASSISTANT, INTERNATIONAL DIVISION, CHAMBER OF COMMERCE OF THE U.S.

BREWER, SARPA, JAMAIL - EACH WANT SINGLE - ARRIVING 1/30, 3:45 A.M., AF192 (RESERVE ROOM FROM 1/29, LATE ARRIVAL) DEPARTING 2/6, 5:00 A.M., PA 1 - WANT GROUND TRANSPORTATION.

SEVERAL ITEMS NEED YOUR REVIEW.

A. WILL YOU BE ABLE TO ARRANGE TRANSPORTATION FOR DELEGATION FROM HOTEL TO VARIOUS FUNCTIONS AND MEETINGS ON 2ND AND 3RD?

B. WE ARE ASSUMING YOUR SIDE WILL PREPARE PLACE CARDS AND LAPEL BADGES FOR DELEGATES. PLEASE ADVISE IF THIS IS NOT THE CASE.

C. CONCERNING OFFICE ARRANGEMENTS, ASSUME THAT FICCI WILL HAVE SECRETARIAT OFFICE AT ASHOKA EQUIPPED WITH TYPEWRITER AND STENCIL MACHINE. IF THAT IS THE CASE, WE WILL UNCLASSIFIED

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NOT REQUIRE EQUIPMENT AT ASHOKA. AT OBEROI, HOWEVER, WE WILL NEED ELECTRIC TYPEWRITER AND ACCESS TO COPYING MACHINE OF SOME KIND. CANNOT BRING OUR OWN MACHINE BECAUSE OF WEIGHT AND EXPENSE; CAN YOU ARRANGE FOR SUCH A TYPEWRITER TO BE IN CAROLYN JAMAIL'S ROOM AT OBEROI?

D. DO NOT FORWARD BRIEFING MATERIALS TO US THROUGH AMERICAN EMBASSY, SINCE THEY WOULD NOT REACH US UNTIL AFTER MOST DELEGATES HAVE DEPARTED FOR INDIA. HOLD THEM FOR OUR ARRIVAL AND WE WILL DISTRIBUTE THEM TO DELEGATES AT HOTEL. VANCE

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Drafter: JRGRAHAME:EI
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Secure: OPEN
Status: NATIVE
Subject: JOINT BUSINESS COUNCIL MEETING
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